

COMPANY PRESENTATION

In today's dynamic business world, our firm is distinguished by its innovative approach and commitment to excellence. We offer comprehensive solutions ranging from Transfer Pricing consulting to valuation of companies and intangible assets, adapting to the specific needs of each client.

WHO ARE WE?

We are a Global Transfer Pricing and Valuation Firm with presence in major cities in Latin America.

We have a highly qualified technical and multidisciplinary team that, through the application of technological tools and international databases, provides an excellent service with high quality standards.

Our business model allows us to advise clients in different jurisdictions, which facilitates the knowledge and experience of our collaborators.

MISSION

Advising our clients on Transfer Pricing and Valuations. Offering the highest quality standards, in order to contribute to their strategic planning and generate value.

VISION

To be recognized as one of the most important Transfer Pricing and Valuation Firms in the Americas and Europe, highlighting the excellence and human quality of our collaborators and to be part of the business success of our clients.

OBJECTIVE

Our main objective is to provide a personalized, integral and supportive service in the different areas required during the development of your business.

The structure of TPC Group allows us to serve clients with national and international operations, with the highest standards of service and precise delivery times. The seal of quality that we imprint on our work distinguishes us and allows us to have the confidence of more than 500 clients, from family businesses to multinational groups, serving them at all times and providing them with the support and peace of mind that their businesses need.

WHY TPC GROUP?

At TPC Group, we stand out for our deep knowledge and experience in Transfer Pricing and Valuations. Our team of experts offers customized and strategic solutions with a focus on innovation and excellence. We are the reliable partner for your company's growth.



INTERNATIONAL PRESENCE

Firm specialized in Transfer Pricing with presence in 21 countries.



RECOGNITION

- ISO 9001:2015 certification, granted by Bureau Veritas.
- Distinction of British origin World Transfer Pricing as firma recognized in Transfer Pricing 2024 in the different countries where we operate.
- Nomination by the ITR American Tax Awards 2024 as Leader of the Year in the Transfer Pricing practice.
- Ranked by the French classification Leaders League in the "Excellent Firm" 2025 category in the Transfer Pricing category.



EXPERIENCE

More than 19 years providing services to international economic groups.



MULTIDISCIPLINARY TEAM

Professionals of different specialties (Economists, Lawyers, Engineers and Accountants) dedicated to advise companies of different sizes and economic sectors.



WORK METHODOLOGY

In the development of our services we identify best practices and process definition.

WE HAVE OPERATIONS IN 21 COUNTRIES

- Argentina
- Bolivia
- Brazil
- Chile
- Colombia
- Costa Rica
- Ecuador
- El Salvador
- United States
- Spain
- Guatemala
- Honduras
- Mexico
- Nicaragua
- Panama
- Paraguay
- Peru
- Puerto Rico
- Dominican Republic
- Uruguay
- Venezuela





SERVICES

We advise companies that carry out operations in the field of Transfer Pricing. In addition, we offer corporate consulting for decision making.

TRANSFER PRICING

Transfer Pricing assignments require a nuanced approach, although the frameworks adopted by Transfer Pricing specialists often share common elements. We believe that the unique value of our Firm lies in the precision and focus of our services, the extensive experience, commitment and guidance of our professionals, the competence of our team to provide insightful recommendations that enhance business value, and the establishment of effective communication channels along with prompt responses to inquiries.

We are deeply convinced that our team possesses the industry-specific knowledge, competence and zeal essential to create a distinctive impact through our Transfer Pricing services.

- 1 Local File
- 2 Master File
- 3 Country by Country Report
- 4 Elaboration of Informative Affidavits
- 5 Benefit Test
- 6 Market Range Study
- 7 Transfer Pricing Diagnostics and Planning
- 8 Advising on Transfer Pricing Fiscalization Processes
- 9 Advice on Contractual Matters
- 10 Elaboration of Transfer Pricing Policies
- 11 Benchmarking

VALUATIONS

Valuation projects require a detailed approach, although the methods used by experts in this field tend to share common elements. We believe that the distinctive value of our Firm lies in the accuracy and dedication of our services, the vast experience and commitment of our professionals, the ability of our team to provide clear recommendations that increase business value, and the establishment of efficient communication channels along with prompt responses to inquiries.

We firmly believe that our team has the sector-specific knowledge, competence and dedication to make a significant impact through our valuation services.

- 1 Companies
- 2 Intangibles
- 3 Tangibles

SUSTAINABILITY

Sustainability services are provided in conjunction with Avanza Sostenible.

Avanza Sostenible is a consulting firm specialized in ESG (Environmental, Social and Governance) and sustainability management with more than 20 years of professional experience. They also focus on helping companies improve their performance through the development of strategies that integrate economic, social and environmental aspects; ensuring management models that guarantee the long-term sustainability of companies.

The services we offer are as follows:

- 1 ESG and sustainability diagnosis and strategy
- Follow-up on the implementation of the ESG and sustainability strategy
- 3 Course to strengthen the culture of sustainability
- 4 Sustainable communication strategy
- 5 Preparation of sustainability and non-financial reports based on international standards.
- 6 Assistance in applying for ESG and sustainability ratings and awards.
- 7 Implementation of IFRS S1
- 8 Implementation of IFRS S2
- 9 Courses to strengthen the culture of sustainability

Signs alliance with:



EXPERIENCE IN VARIOUS SECTORS

The scope of business solutions provided by TPC Group extends across multiple sectors. Our experience in specific industry markets allows us to offer customized solutions for each client.



Real estate and construction



Transportation and communications



Agriculture, livestock and related industries



Mining



Hydrocarbons and electricity



Production and manufacturing



Trade and commerce



Technology, research and development



Banks, financial institutions and insurance



Education and health



Hospitality, tourism and entertainment



E-commerce

OUR TEAM

The quality of our service is a reflection of the professionalism, preparation and experience of our team of specialized consultants.

We are made up of a team of diverse disciplines that have the necessary knowledge to execute projects that demand quality, precise delivery times and a customized service.

We are committed to accompanying each of our clients throughout the entire service process, being attentive to their needs in order to reduce the risks involved in transactions between related parties. We also focus on providing added value

CARLOS VARGAS ALENCASTRE

O Chief Executive Officer (CEO)

cvargas@tpcgroup-int.com

Certified Public Accountant certified by the Association of Public Accountants of Lima, Independent Auditor, with a Postgraduate Degree in International Financial Reporting Standards (IFRS) from the University of Lima. With more than 30 years of experience in Auditing, Accounting and Transfer Pricing Consulting locally and internationally, as well as the implementation of IFRS and agreements to avoid double taxation.



CARLOS EDUARDO VARGAS ARANGO



Chief Financial Officer (CFO)



Chartered Public Accountant by the College of Public Accountants of Lima and Management graduated from the Peruvian University of Applied Sciences (UPC), Independent Auditor, with a Postgraduate Degree in International Business Taxation from ESAN University, Postgraduate Degree in Improvement and Redesign of Management Processes from the University of Lima. With more than 10 years of experience in Auditing, Accounting and Transfer Pricing Consulting locally and internationally.



ABIGAIL ALAYO VILCARROMERO



Tax and Transfer Pricing Director



□ aalayo@tpcgroup-int.com

Certified Public Accountant by the Association of Public Accountants of Lima and Administrator graduated from the Peruvian University of Applied Sciences (UPC) with postgraduate studies in Corporate Finance by CENTRUM Business School, Corporate Finance by Universidad del Pacífico, Mining Company Management by Universidad Esan, Tax Law by Universidad Esan and Postgraduate Studies in Transfer Pricing by CIAT. He is currently pursuing a Master's Degree in Tax and Business Taxation. With more than 10 years of experience in the accounting, tax and legal areas.



CECILIA RIZO PATRÓN

Executive Director of Avanza Sostenible

Industrial Engineer from the Universidad Peruana de Ciencias Aplicadas with an MBA in Corporate Social Responsibility from the University of Nottingham and multiple postgraduate degrees in sustainability from institutions such as Harvard University and Berkeley University. She has more than 20 years of experience in corporate social responsibility and sustainability, working in Peru, Uruguay, Ecuador and England. Accredited as a Trainer by the Global Reporting Initiative, expert in IFRS Sustainability Disclosure and Integrated Reporting standards in accordance with Integrated Reporting, she is also a SMETA (Sedex Members Ethical Trade Audit) and SA8000 social auditor. She has prepared more than 160 sustainability reports for various sectors and designed impactful CSR strategies. Recognized with international distinctions such as British Council Fellow and Eisenhower Fellow, she currently leads Avanza Sostenible and teaches at CENTRUM PUCP and UTEC. She is also the author of the blog Triple Enfoque in Diario Gestión.



LUIS TUESTA MESTANZA



Professional in Economic Engineering from the Universidad Nacional de Ingeniería (UNI), with specialization in Corporate Finance at the Universidad de Piura (UDEP) and Investment Analysis at the Lima Stock Exchange, with more than 10 years of experience in consulting services related to transfer pricing, company valuations, branding, investment analysis and others related to companies in various sectors. Nominated as one of the most outstanding professionals in the Transfer Pricing Rising Star category by the ITR (International TaxReview) in the ITR Americas Award 2022.



LUIS CASTILLO ESTRADA

Transfer Pricing Manager

Master in Corporate Finance and Financial Risk from EADA Business School (Barcelona) and CENTRUM - Graduate Business School of the Pontificia Universidad Católica del Perú. Economist graduated from the Universidad de Peruana Ciencias Aplicadas (UPC). Specialist in economic and financial analysis, valuation of companies and intangibles, project evaluation, planning and Transfer Pricing studies.



LAURA ORÉ SALAZAR

Transfer Pricing Supervisor

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Professional with a degree in Economics from the Universidad Nacional Mayor de San Marcos, with a diploma in International Taxation and Transfer Pricing from ESAN Graduate School of Business. With more than 9 years of experience in Transfer Pricing consulting services, knowledge of the regulations and reporting procedures of the various countries in the Latam region.



RICARDO ARIAS AZAHUANCHE

Transfer Pricing Supervisor

Economist from PUCP with 8 years of experience in tax consulting and Transfer Pricing, business and intangible valuations, and financial planning. Specialized in tax auditing, with extensive experience in the preparation of Local, Master and CbCr Reports for large corporate groups. Advanced Transfer Pricing Course in Latin America at Universidad Austral de Argentina.





TOOLS AND TECHNOLOGICAL SUPPORT

The ownership of international databases is essential for obtaining accurate results, in accordance with OECD guidelines, for Transfer Pricing analysis purposes. In addition to globalized technology, it guarantees the optimization of results with a high technical level.

S&P GLOBALMARKET INTELLIGENCE

S&P Global Market Intelligence is a 100% Web-based solution to search for comparable companies and develop the organization of Transfer Pricing Studies.



Royalty Range is an up-to-date and reliable database of royalty rates, loan interest rates and service fees. This information is used in Transfer Pricing analysis, purchase price allocation (PPA), valuation of intangibles and due diligence related to litigation, business development, bankruptcy, mergers and acquisitions.



Veritrade is a digital platform for foreign trade in Latin America and the world, which brings together customs reports to provide information on importers, exporters, countries of origin and destination, transport routes, volumes, amounts, among others, for a given product, company or market.



We have an application that you can download on iOS, Android or Huawei that will allow you to monitor your study progress process in real time, as well as other very useful functions for your company.



Microsoft 365 is a comprehensive productivity suite that combines familiar applications such as Word and Excel with cloud services, email and real-time collaboration, providing a complete solution for work and business communication.

INTERNATIONAL RECOGNITIONS



BUREAU VERITAS

We have ISO 9001: 2015 Certification.

In preparation and presentation of Transfer Pricing Technical Study, Report - Report - Local File, Report - Report - Master File, Country by Country Report, and Informative Affidavit/Informative File on Transfer Pricing at national and international level.

Development of Technical Study Report of Market Range, Benefit Test and Valuation of Brands and Companies at national and international level.



We are in the process of implementing ISO 27001.



WORLD TP

According to the Ranking prepared by **World TP**, TPC Group stands out for its service, qualifying us as a recognized Transfer Pricing firm in 2024.



LEADERS LEAGUE

According to the Ranking elaborated by the French qualification **Leaders League**, TPC Group stands out for its service, qualifying us as one of the best Transfer Pricing Consulting Firms in the Excellent Firm category.



ITR AMERICAS TAX AWARDS 2024

We have been nominated by the **ITR Americas Tax Awards 2024** as Leader of the Year in the Transfer Pricing practice 2024.



TPC Group - Global Transfer Pricing Firm identifies taxpayers' obligations to tax authorities in Latin America, the United States and Spain.

Our experience in Transfer Pricing allows us to provide a service with the highest international standards, ensuring an efficient support regarding the requirements of the tax authorities of each country in relation to the preparation and filing of annual Informative Affidavits and existing forms, identifying the risks of non-compliance, filing errors, established schedules, among others.



OUR MAIN CUSTOMERS









SCANCO





















































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