

COMPANY PRESENTATION

In today's dynamic business world, our firm stands out for its innovative approach and commitment to excellence. We offer comprehensive solutions ranging from Transfer Pricing consulting to the valuation of companies and intangible assets, adapting to the specific needs of each client.

WHO ARE WE?

We are a global transfer pricing and valuation firm with presence in major cities throughout Latin America.

We have a highly qualified technical and multidisciplinary team that, through the application of technological tools and international databases, provides excellent service with high quality standards.

Our business model allows us to advise clients in different jurisdictions, which facilitates the knowledge and experience of our collaborators.

MISSION

To advise our clients on Transfer Pricing and Valuation matters, offering the highest quality standards in order to contribute to their strategic planning and generate value.

VISION

To be recognized as one of the most important Transfer Pricing and Valuation Firms in the Americas and Europe, highlighting the excellence and human quality of our collaborators and being part of our clients' business success.

OBJECTIVE

Our main objective is to provide personalized, comprehensive, and supportive service in the different areas required during the development of your business.

The structure of the TPC Group allows us to serve clients with national and international operations, with the highest standards of service and accurate delivery times. The seal of quality we stamp on our work sets us apart and allows us to count on the trust of more than 500 clients, from family businesses to multinational groups, serving them at all times and providing them with the support and peace of mind their businesses need.

WHY TPC GROUP?

At TPC Group, we stand out for our in-depth knowledge and experience in Transfer Pricing and Valuations. Our team of experts offers customized and strategic solutions with a focus on innovation and excellence. We are the trusted partner for your company's growth.



INTERNATIONAL PRESENCE

Firm specializing in Transfer Pricing with a presence in 21 countries.



RECOGNITION

- ISO 9001:2015 certification, awarded by Bureau Veritas.
- ISO 27001:2022 certification, awarded by Lenor Group
- British distinction World Transfer Pricing as a recognized firm in Transfer Pricing 2024 in the different countries where we operate.
- Nominated by the ITR American Tax Awards 2024 as Leader of the Year in Transfer Pricing.
- Ranked by Leaders League, a French firm, in the category of "Excellent Firm" 2025 in the Transfer Pricing category.



EXPERIENCE

More than 19 years providing services to international economic groups.



MULTIDISCIPLINARY TEAM

Professionals from different fields (economists, lawyers, engineers, and accountants) dedicated to advising companies of all sizes and from all economic sectors.



WORK METHOD

In developing our services, we identify best practices and define processes.

WE OPERATE IN 21 COUNTRIES

- Argentina
- Bolivia
- Brazil
- Chile
- Colombia
- Costa Rica
- Ecuador
- El Salvador
- United States
- Spain
- Guatemala
- Honduras
- Mexico
- Nicaragua
- Panama
- Paraguay
- Peru
- Puerto Rico
- Dominican Republic
- Uruguay
- Venezuela





SERVICES

We advise companies that carry out operations in the field of Transfer Pricing. We also offer corporate consulting for decision-making.

TRANSFER PRICING

Transfer Pricing assignments require a nuanced approach, although the frameworks adopted by Transfer Pricing specialists often share common elements. We believe that the unique value of our Firm lies in the precision and focus of our services, the extensive experience, commitment, and guidance of our professionals, our team's ability to deliver insightful recommendations that increase business value, and the establishment of effective communication channels coupled with rapid responses to inquiries.

We are deeply convinced that our team possesses the industry-specific knowledge, competence, and zeal essential to create a distinctive impact through our Transfer Pricing services.

- 1 Local File
- 2 Master File
- 3 Country by Country Report
- 4 Preparation of Informative Affidavits
- 5 Benefit Test
- 6 Market Range Study
- 7 Transfer Pricing Diagnosis and Planning
- 8 Advice on Transfer Pricing Audit Processes
- 9 Advice on Contractual Matters
- 10 Transfer Pricing Policy Development
- 11 Benchmark

VALUATIONS

Valuation projects require a detailed approach, although the methods used by experts in this field tend to share common elements. We believe that the distinctive value of our Firm lies in the accuracy and dedication of our services, the extensive experience and commitment of our professionals, our team's ability to provide clear recommendations that increase business value, and the establishment of efficient communication channels along with rapid responses to inquiries.

We firmly believe that our team has the specific industry knowledge, expertise, and dedication necessary to achieve a significant impact through our valuation services.

- 1 Companies
- 2 Intangible
- 3 Tangible

SUSTAINABILITY

Sustainability services are provided in collaboration with Avanza Sostenible.

Avanza Sostenible is a consulting firm specializing in ESG (Environmental, Social, and Governance) and sustainability management with more than 20 years of professional experience. They also focus on helping companies improve their performance through the development of strategies that integrate economic, social, and environmental aspects, ensuring management models that guarantee the long-term sustainability of companies.

The services we offer are as follows:

- 1 ESG and sustainability diagnosis and strategy
- 2 Monitoring the implementation of ESG and sustainability strategies
- 3 Course to strengthen the culture of sustainability
- 4 Sustainable communication strategy
- Preparation of sustainability and non-financial reports based on international standards
- 6 Support in applying for ESG and sustainability ratings and awards
- 7 Implementation of IFRS S1
- 8 Implementation of IFRS S2
- 9 Courses to strengthen the culture of sustainability

Sign partnership with:



EXPERIENCE IN VARIOUS SECTORS

The scope of the business solutions offered by the TPC Group extends to multiple sectors. Our experience in specific industrial markets allows us to offer customized solutions for each client.



Real estate and construction



Services and logistics



Maritime and port



Mining



Hydrocarbons and electricity



Production and manufacturing



Trade



Technology, research, and development



Banks, financial institutions, and insurance



Transport and communications



Hospitality, tourism, and leisure



Agriculture, livestock and related industries

OUR TEAM

The quality of our service reflects the professionalism, training, and experience of our team of specialized consultants.

We are made up of a multidisciplinary team with the necessary knowledge to carry out projects that demand quality, precise delivery times, and personalized service.

We are committed to accompanying each of our clients throughout the entire service process, paying close attention to their needs in order to reduce the risks involved in transactions between related parties. We also focus on providing added value.

CARLOS VARGAS ALENCASTRE

General Manager (CEO) cvargas@tpcgroup-int.com

Certified Public Accountant by Asociación de Contadores Públicos de Lima, Independent Auditor, with a postgraduate degree in International Financial Reporting Standards (IFRS) from the Universidad de Lima. With over 30 years of experience in auditing, accounting, and transfer pricing consulting at the local and international level, as well as the implementation of IFRS and agreements to avoid double taxation.



CARLOS EDUARDO VARGAS ARANGO



Chief Financial Officer (CFO)



Certified Public Accountant by Asociación de Contadores Públicos de Lima and graduate of the Universidad Peruana de Ciencias Aplicadas Independent Auditor, with a postgraduate degree in International Business Taxation from Universidad ESAN and a postgraduate degree in Management Process Improvement and Redesign from the Universidad de Lima. With more than 10 years of experience in Auditing, Accounting, and Transfer Pricing Consulting locally and internationally.



ABIGAIL ALAYO VILCARROMERO



Tax and Transfer Pricing Director



□ aalayo@tpcgroup-int.com

Certified Public Accountant by Asociación de Contadores Públicos de Lima and graduate of the Universidad Peruana de Ciencias Aplicadas with a postgraduate degree in Corporate Finance from CENTRUM Business School, Corporate Finance from the Universidad del Pacifico, Mining Business Management from Universidad Esan, Tax Law from Universidad Esan, and a Specialized Postgraduate Degree in Transfer Pricing from CIAT. She is currently pursuing a Master's Degree in Tax and Business Taxation. She has more than 10 years of experience in accounting, taxation, and legal matters.



CECILIA RIZO PATRÓN

Executive Director of Avanza Sostenible

Industrial Engineer from Universidad Peruana de Ciencias Aplicadas with an MBA in Corporate Social Responsibility from the University of Nottingham and multiple postgraduate degrees in sustainability from institutions such as Harvard University and the University of Berkeley. She has over 20 years of experience in corporate social responsibility and sustainability, working in Peru, Uruguay, Ecuador, and England. She is accredited as a trainer by the Global Reporting Initiative and is an expert in IFRS Sustainability Disclosure standards and Integrated Reporting. She is also a SMETA (Sedex Members Ethical Trade Audit) and SA8000 auditor. She has prepared more than 160 sustainability reports for various sectors and designed impactful CSR strategies. Recognized with international distinctions such as British Council Fellow and Eisenhower Fellow, she currently leads Avanza Sostenible and teaches at CENTRUM PUCP and UTEC. She is also the author of the blog Triple Enfoque in Diario Gestión.



LUIS TUESTA MESTANZA



Professional in Economic Engineering from the Universidad Nacional de Ingenieria (UNI), with a specialization in Corporate Finance from the Universidad de Piura (UDEP) and Investment Analysis at the Lima Stock Exchange, with more than 10 years of experience in consulting services related to transfer pricing, company valuations, brands, investment analysis, and other services related to companies in various sectors. Nominated as one of the most outstanding professionals in the Transfer Pricing Rising Star category by ITR (International Tax Review) at the ITR Americas Award 2022.



LUIS CASTILLO ESTRADA

Transfer Pricing Manager

Master's Degree in Corporate Finance and Financial Risk from EADA Business School (Barcelona) and CENTRUM - Graduate Business School of the Pontificia Universidad Católica del Perú. Economist with a degree from the Universidad de Ciencias Aplicadas. Specialist in economic and financial analysis, company and intangible asset valuation, project evaluation, planning, and transfer pricing studies.



LAURA ORÉ SALAZAR

Transfer Pricing Supervisor

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Economics graduate from the Universidad Nacional Mayor San Marcos, with a diploma in International Taxation and Transfer Pricing from ESAN Graduate School of Business. With more than 9 years of experience in transfer pricing consulting services, knowledge of regulations and reporting procedures in various countries in the Latin American region.



RICARDO ARIAS AZAHUANCHE

Transfer Pricing Supervisor

Economist from the Pontificia Universidad Católica del Perú, with 8 years of experience in tax consulting and transfer pricing, business and intangible valuations, and financial planning. Specialized in tax auditing, with extensive experience in the preparation of Local Files, Master Files, and CbCr for large business groups. Advanced Course in Transfer Pricing in Latin America at the Universidad Austral de Argentina.



TOOLS AND TECHNOLOGICAL SUPPORT

Possession of international databases is essential for obtaining accurate results, in accordance with OECD guidelines, for Transfer Pricing analysis purposes. In addition to globalized technology, it guarantees the optimization of results with a high technical level.

S&P GLOBALMARKET INTELLIGENCE

S&P Global Market Intelligence is a 100% web-based solution for searching comparable companies and developing the organization of Local File Transfer Pricing.



Royalty Range is an up-to-date and reliable database of royalty rates, interest rates on loans, and service fees. This information is used in transfer pricing analysis, purchase price allocation (PPA), valuation of intangibles, and due diligence to litigation, business development, bankruptcy, mergers, and acquisitions.



Veritrade is a digital foreign trade platform for Latin America and the world, which compiles customs reports to provide information on importers, exporters, countries of origin and destination, means of transport, volumes, amounts, among others, for a specific product, company or market.



We have an app that you can download on iOS, Android, or Huawei that will allow you to monitor the progress of your studies in real time, as well as other useful features for your company.



Microsoft 365 is a comprehensive productivity suite that combines familiar applications such as Word and Excel with cloud services, email, and real-time collaboration, providing a complete solution for business work and communication.

INTERNATIONAL CERTIFICATION



BUREAU VERITAS

We are ISO 9001: 2015 certified.

Preparation and presentation of the technical study of transfer pricing, report - file – local file, report - file - master file, country-by-country report, and sworn/informative declaration of transfer pricing at the national and international level. Development of a report on the technical study of market range, benefit test, valuation of intangibles (brands), and companies at the national and international level. Development of a technical study report on market range, benefit testing, valuation of intangibles (brands) and companies at national and international levels, corporate and tax legal consulting.



LENOR GROUP

We are ISO 27001:2022 certified.

Preparation and presentation of the technical study of transfer pricing, report - file – local file, report - file - master file, country-by-country report, and sworn/informative declaration of transfer pricing at the national and international level. Development of a report on the technical study of market range, benefit test, valuation of intangibles (brands), and companies at the national and international level. Development of a technical study report on market range, benefit testing, valuation of intangibles (brands) and companies at national and international levels, corporate and tax legal consulting.

INTERNATIONAL RECOGNITION



ITR AMERICAS TAX AWARDS 2024

We have been nominated by the **ITR Americas Tax Awards** 2024 as Leader of the Year in Transfer Pricing Practice 2024.



WORLD TP

According to the ranking prepared by **World TP**, TPC Group stands out for its service, qualifying us as a recognized Transfer Pricing firm in 2024.



LEADERS LEAGUE

According to the ranking prepared by the French rating agency **Leaders League**, TPC Group stands out for its service, ranking us as one of the best Transfer Pricing Consulting Firms in the Excellent Firm category.



TPC Group - Global Transfer Pricing Firm identifies taxpayers' obligations to tax authorities in Latin America, the United States, and Spain.

Our experience in Transfer Pricing allows us to provide a service with the highest international standards, ensuring efficient support with regard to the requirements of the tax authorities of each country in relation to the preparation and filing of annual Informative Affidavits and existing forms, identifying risks of non-compliance, filing errors, established schedules, among others.



OUR MAIN CLIENTS









SCANCO





















































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